> Fleet Intelligence that's already ahead

A showcase of new capabilities from the last six months

GEOTAB SIGNALS '26 / Vol. 2

A practical guide to the Geotab updates helping fleets identify risk, cost and operational issues sooner

Every fleet day starts long before the first vehicle leaves the yard.

Plans are made, drivers are assigned, equipment is checked and schedules are set. From there, small issues can change the day quickly. The earlier a fleet can see what needs attention, the more control it has over the outcome.

That's the idea behind First Light, the theme for Geotab Signals 2026 Vol. 2: useful fleet information reaching teams while there is still time to act.

This guide translates that idea into practical terms. It looks at the fleet challenges behind the latest Geotab updates and how those updates fit across five areas:

- AI INTELLIGENCE & PLATFORM
- SAFETY
- FUEL & EMISSIONS
- OPERATIONAL EFFICIENCY
- MAINTENANCE

This Geotab Signals volume shows what fleet foresight looks like in practice and how small decisions made earlier can change the outcome of the entire day.

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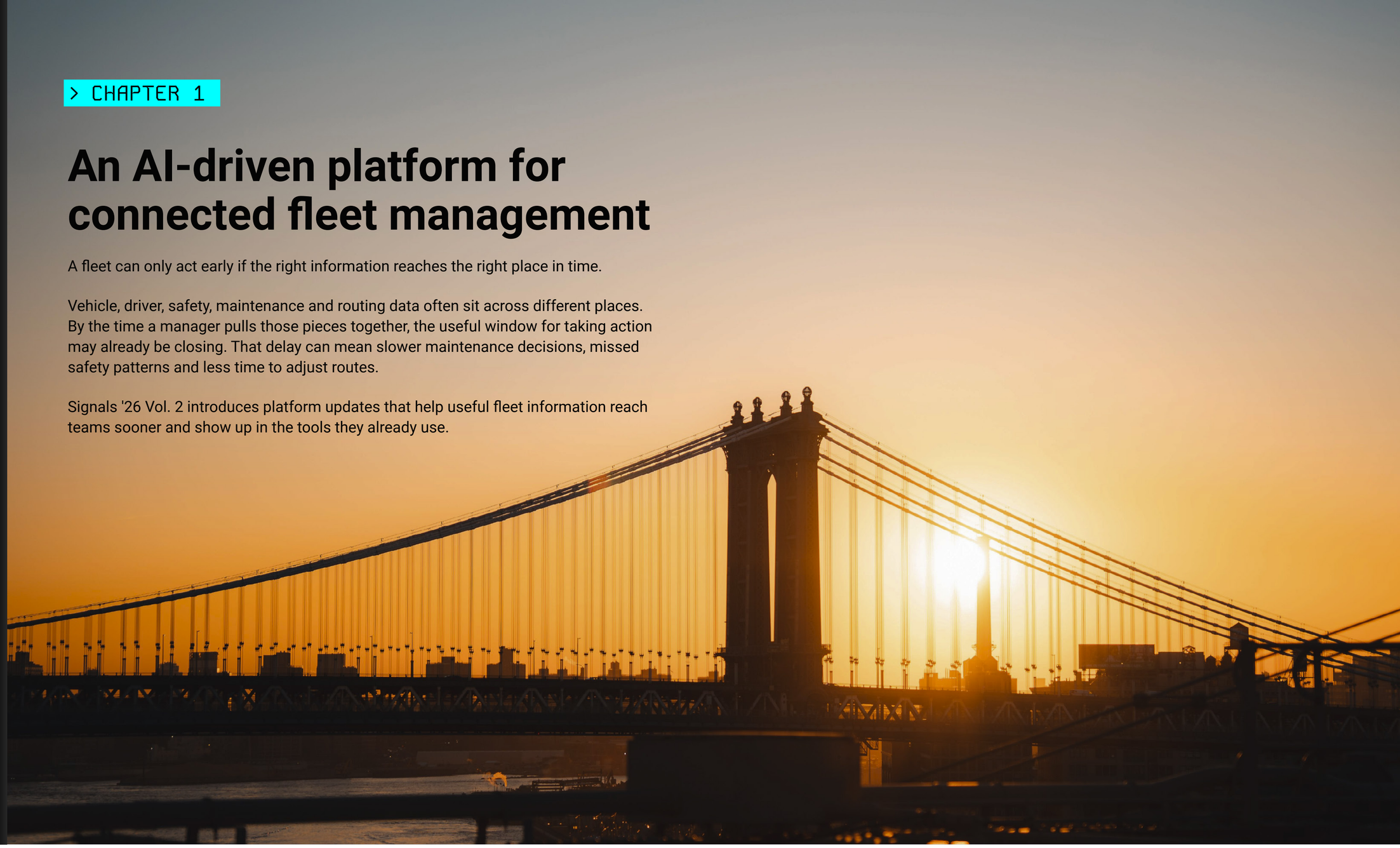
> CHAPTER 1

An AI-driven platform for connected fleet management

A fleet can only act early if the right information reaches the right place in time.

Vehicle, driver, safety, maintenance and routing data often sit across different places. By the time a manager pulls those pieces together, the useful window for taking action may already be closing. That delay can mean slower maintenance decisions, missed safety patterns and less time to adjust routes.

Signals '26 Vol. 2 introduces platform updates that help useful fleet information reach teams sooner and show up in the tools they already use.



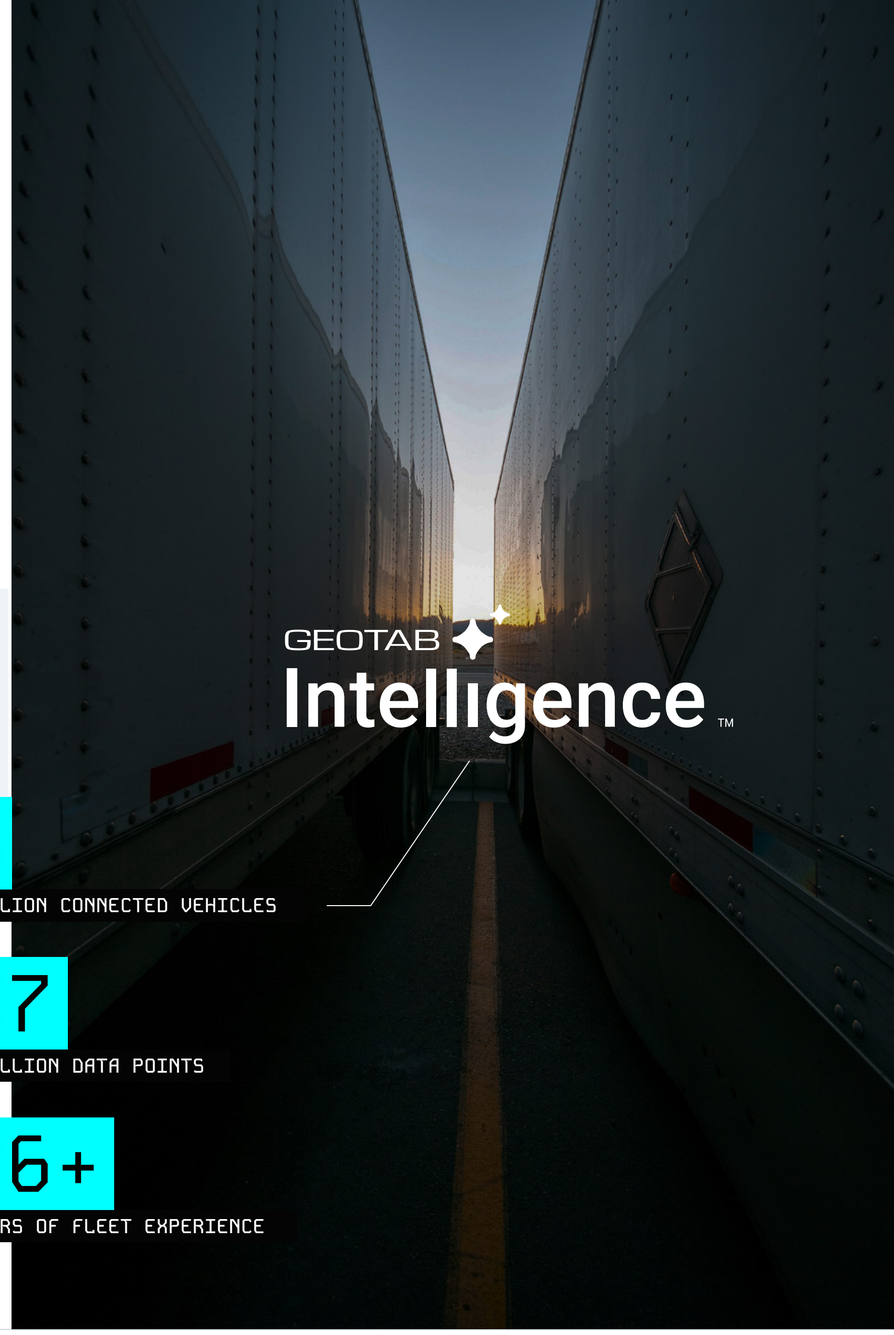
Geotab Intelligence

Geotab Intelligence is the intelligent layer powering every operational decision across the Geotab platform. It's the foundation behind our predictive models and tools like Geotab Ace, the Geotab MCP Connector and GO Focus Plus, helping fleet data work together instead of sitting in separate product areas.

Built on 37 trillion data points from 6 million connected vehicles and 25 years of fleet experience, Geotab Intelligence identifies maintenance needs, collision risks and route inefficiencies before they disrupt operations.

Geotab Intelligence is built to:

- Predict what happens next by turning fleet data into decisions that guide next steps.
- Forecast breakdowns, identify collision risk and optimize routes before issues hit the road.
- Feed live data into enterprise tools through SDKs, APIs and MCP connectors to support your chosen AI strategy.



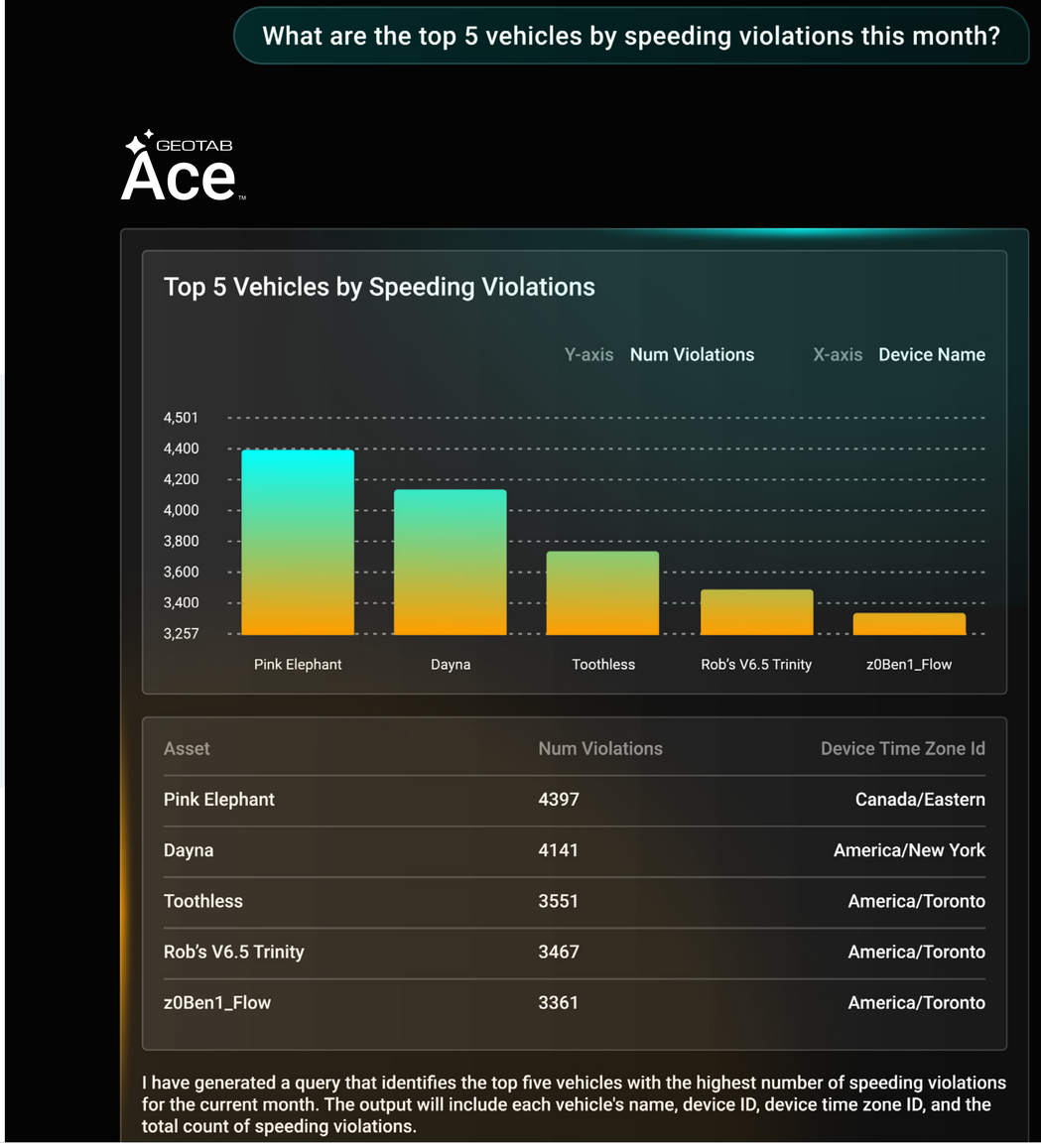
Geotab Ace

Geotab Ace is your intelligent AI assistant, built directly into MyGeotab. It turns complex fleet data analysis into a simple conversation, ask a plain-language question and get instant, actionable answers without code, reports or switching screens.

With the latest enhancements, Geotab Ace does more than answer questions. It can analyze the results, identify anomalies and suggest the next logical step.

New capabilities include:

- Smart Charts: When a trend is clearer as a visual, Geotab Ace automatically generates interactive bar, line and trend charts, no export to Excel required.
- Visual Maps: When a question has a location as the answer, Geotab Ace embeds a live MyGeotab map directly in the response. Zoom in, click vehicles and investigate, without leaving the conversation.
- @Mentions and Geospatial Intelligence: Tag specific drivers, assets or zones for precision and reference real locations by name instead of coordinates.



Geotab MCP Connector

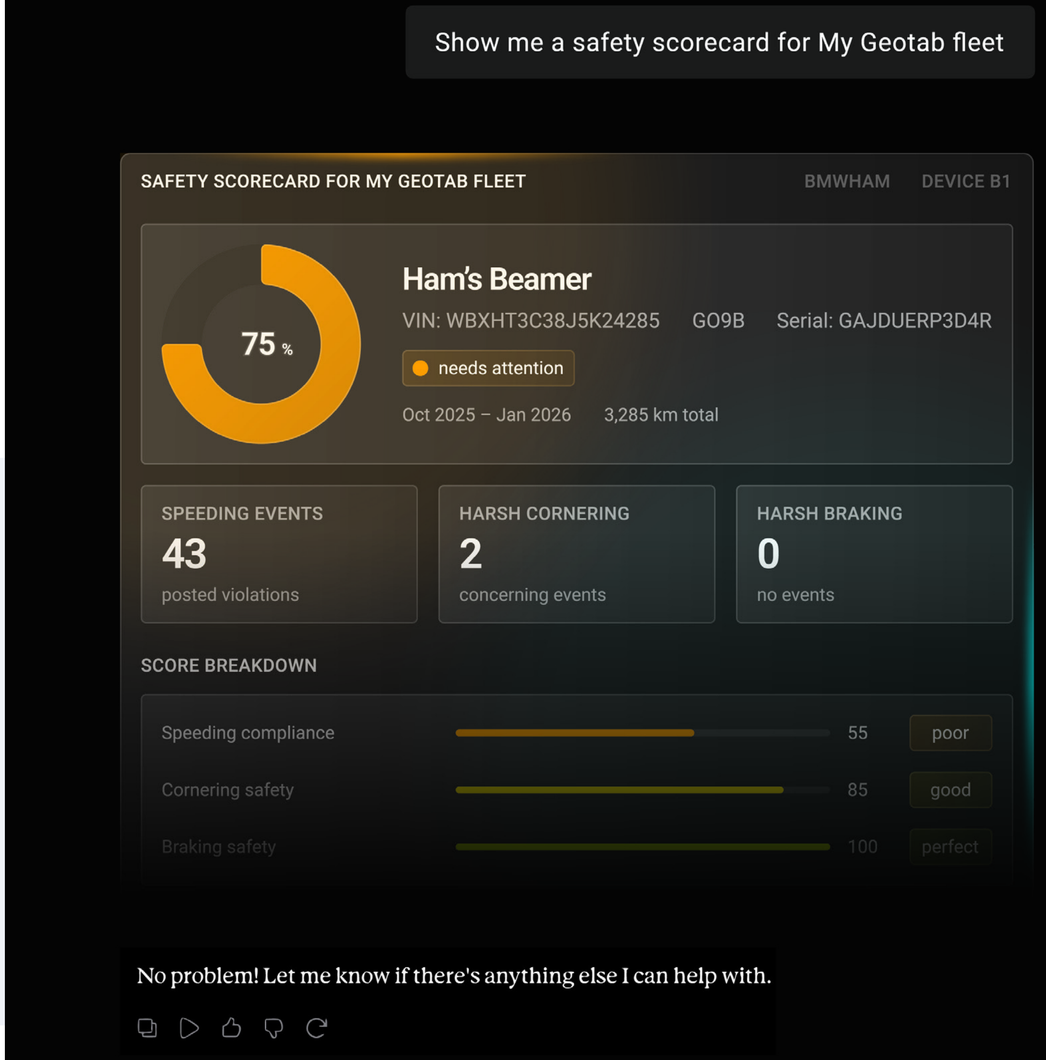
The Geotab MCP Connector brings MyGeotab data into AI assistants such as Claude, ChatGPT and Microsoft Copilot. Instead of pulling reports or switching platforms, fleet teams can query and act on live fleet data directly inside their AI of choice. Ask a plain-language question or give an instruction, the MCP connector handles it. Geotab is the first major fleet management provider with a production-ready MCP connector.

MCP stands for Model Context Protocol, a standard that lets approved AI tools connect to live data sources without custom development.

The connector lets approved AI assistants:

- Access live MyGeotab data across 60+ data types – including trips, fuel, HOS, faults, DVIRs and more – pulled in real time directly from your account.
- Connect with one click, without custom development. (unified login required)
- Query your fleet and take action: ask questions, create rules, adjust settings and manage groups, in plain language.
- Automatically mirrors your existing MyGeotab security permissions. The AI will never surface data a user isn't authorized to see or execute actions beyond their role.

Included with your MyGeotab subscription, no additional licensing or new SKUs required.



> CHAPTER 2

Fleet, driver and asset safety solutions

Fleet safety improves when risk is visible early enough to act on.

Risk often builds before an incident happens. A driver may be showing repeated harsh events, speeding patterns or risky following behavior, but those signals need to reach a manager while there's still time to act.

The safety updates in this guide fall into two connected areas: AI-powered video, which helps drivers and managers see risk with camera context, and telematics, which uses vehicle, trip and behavior data to identify risk patterns across the fleet.

> SAFETY WITH AI-POWERED VIDEO

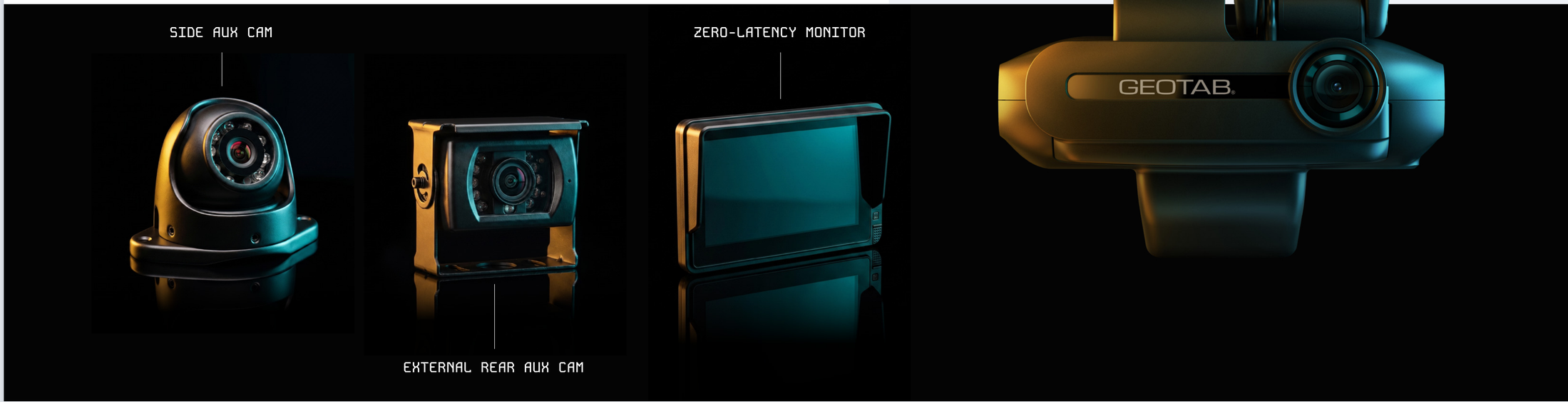
GO Focus Pro with auxiliary cams and Pre-Collision Warning

GO Focus Pro brings 360-degree visibility to the AI dash cam family. Auxiliary cameras expand what drivers and fleet teams can see beyond the road-facing view. Side, rear and cargo-area cameras add context around the vehicle, helping fleets improve blind spot visibility, support cargo monitoring and review incidents with more complete evidence.

Advanced AI provides proactive safety alerts. Pre-Collision Warning monitors proximity and sends an instant verbal alert when a pedestrian, cyclist or vehicle is detected. Detection is processed on the device, with no external DVR required.

With GO Focus Pro and auxiliary cameras, fleets can:

- Add AI-assisted 360-degree detection around the vehicle.
- Improve visibility into side, rear and cargo areas.
- Trigger a verbal alert when a pedestrian, cyclist or vehicle is detected.
- Support cargo monitoring and incident review.

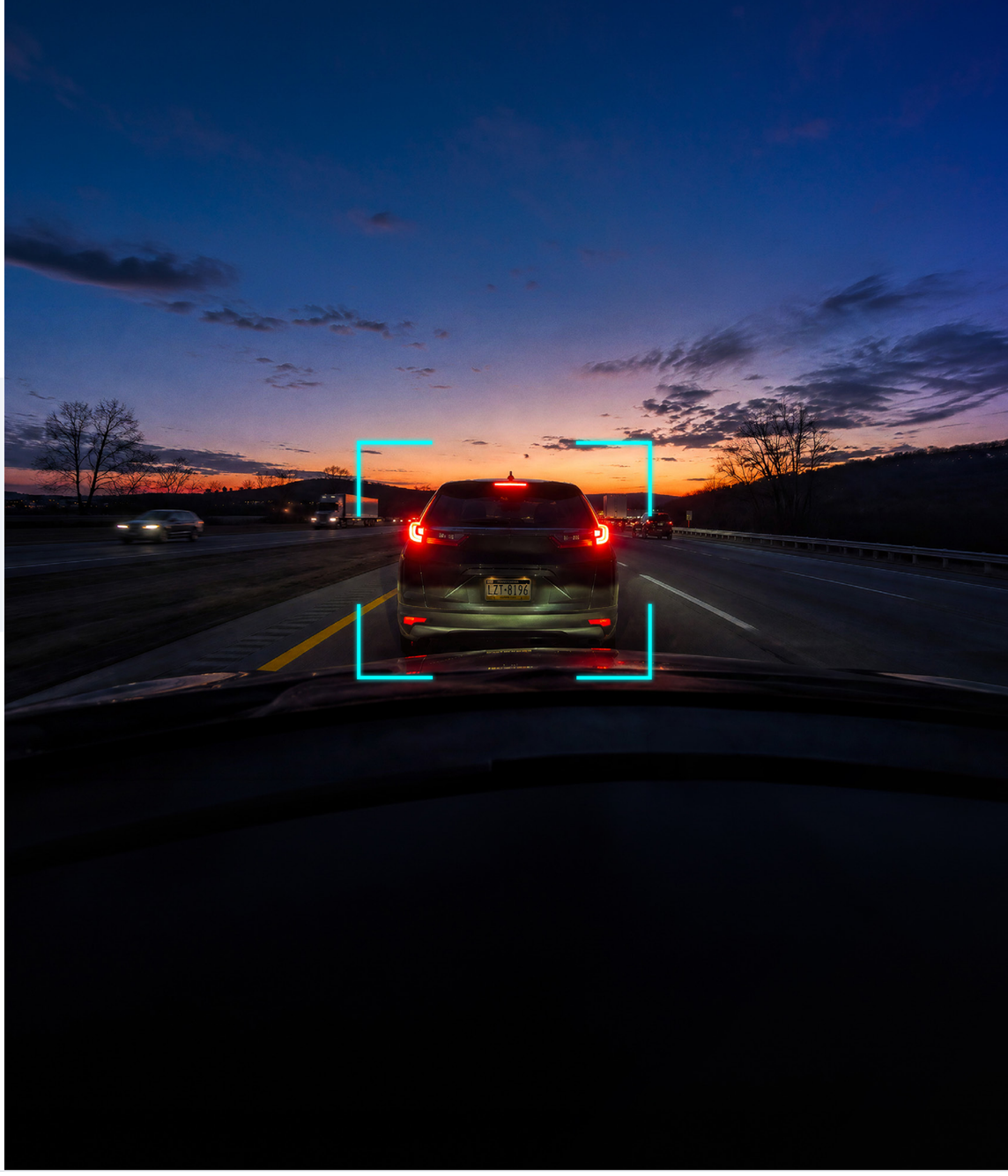


Forward Collision Warning

Forward Collision Warning uses the GO Focus Pro road-facing camera to monitor closing speed and time-to-collision. When the system detects a likely forward collision, it alerts the driver while there is still time to respond.

The feature helps fleets:

- Warn drivers when a forward collision is likely.
- Support real-time intervention before impact.
- Enable driver coaching workflows and fleet-level trend analysis.



Video Coaching

Geotab Video Coaching, enabled with GO Focus Plus and GO Focus Pro, brings AI coaching features together so fleets can identify risky behavior, assign coaching and see whether driver behavior improves after coaching happens.

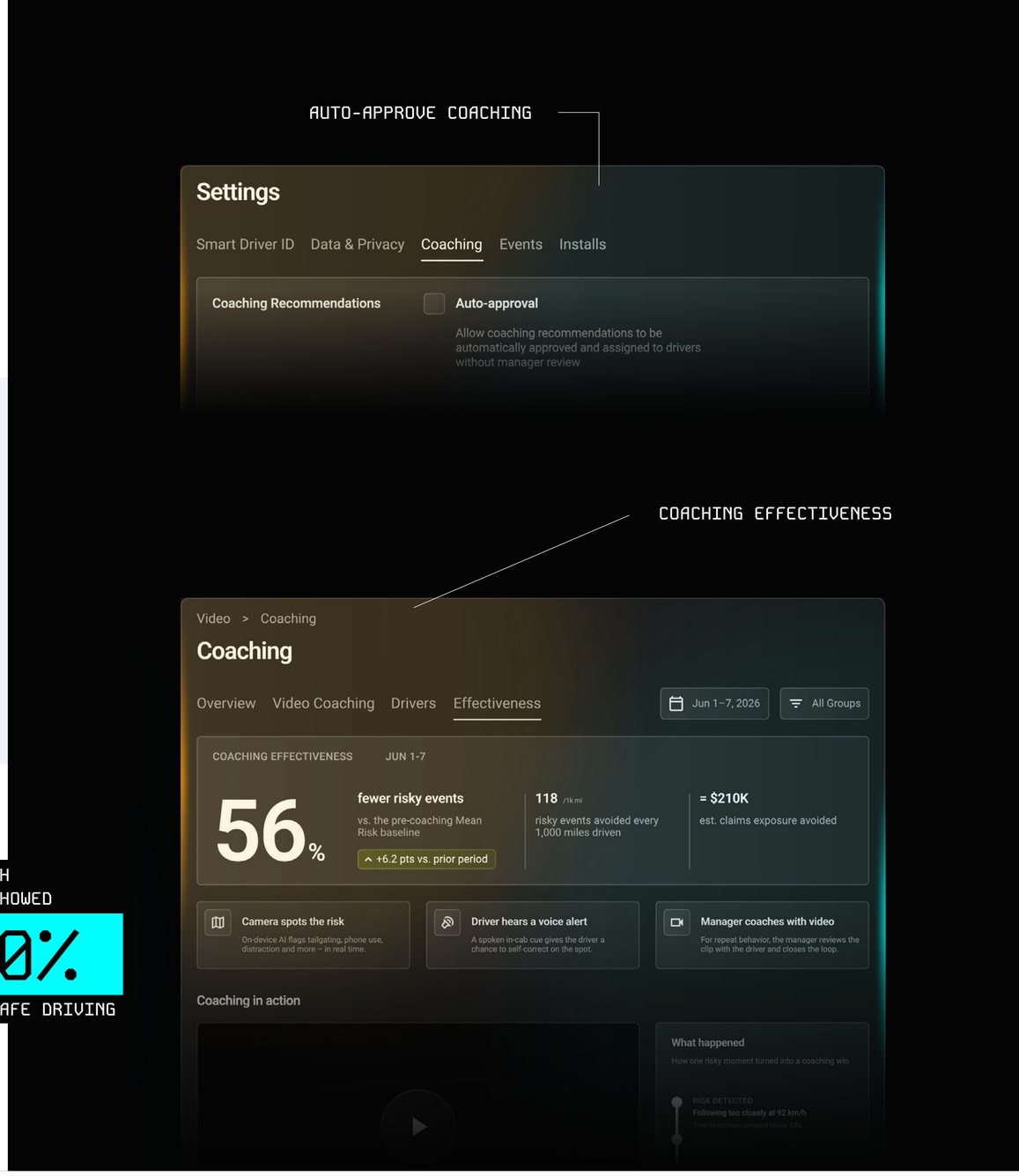
Video Coaching includes tools that help safety teams:

- Automatically assign drivers with Smart Driver ID and Continuous Driver Verification.
- Detect risky behaviors with advanced AI models such as Smart Speeding and illegal U-turns.
- Use real-time verbal alerts and AI event detection.
- Reduce manual review with Smart Rules and Auto-Approve Coaching.
- Measure whether coaching is changing behavior with Coaching Effectiveness.

90-DAY PILOT WITH LARGE US FLEET SHOWED

60-80%

REDUCTION IN UNSAFE DRIVING

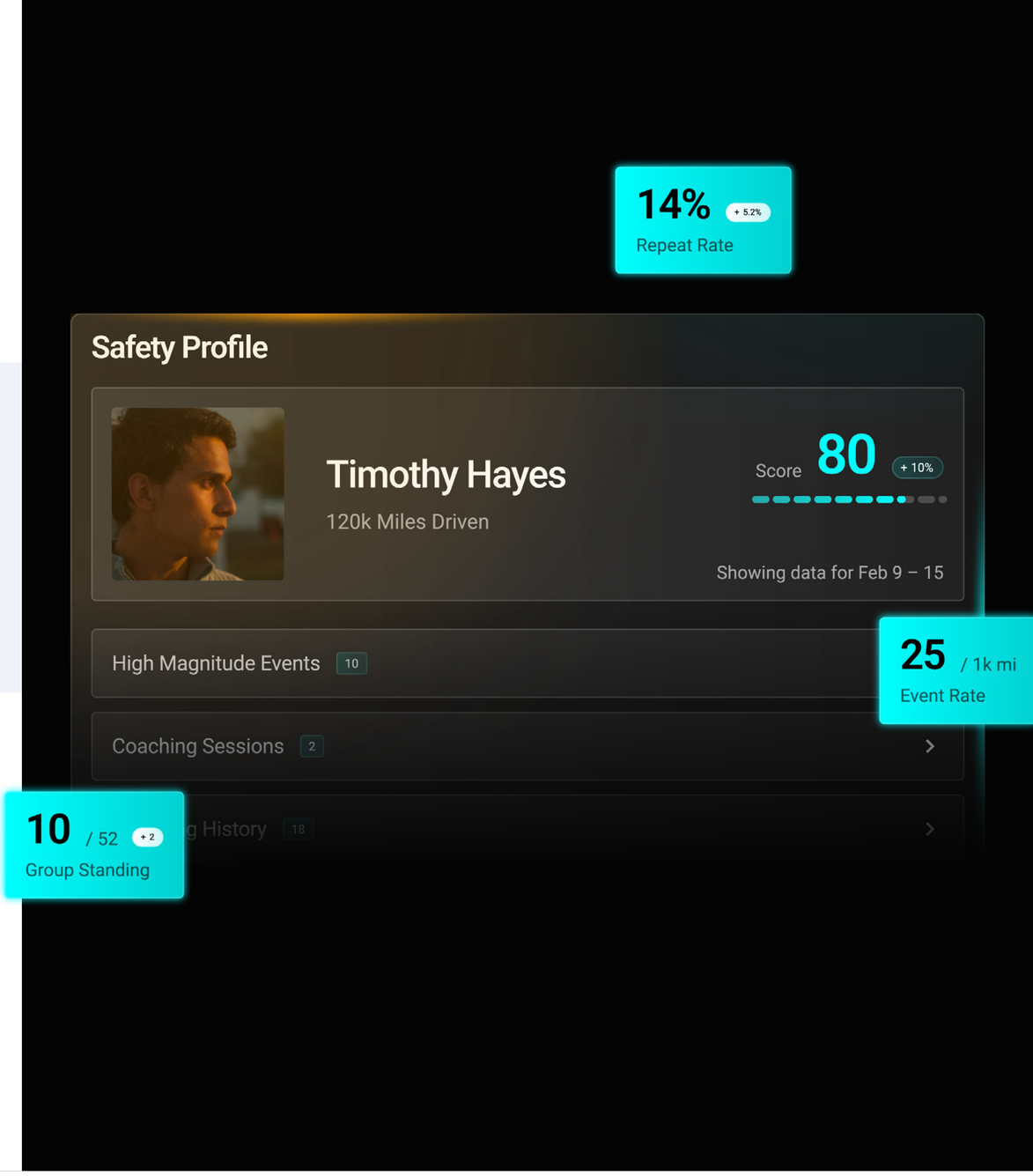


Driver Safety Profile

Driver Safety Profile gives drivers access to their own performance in the Geotab Video Driver App before coaching begins. They can see their score, the events behind it and how their performance compares within the fleet.

Before a coaching conversation, drivers can:

- Review their safety score.
- See which events affected the score.
- Understand their standing in the fleet.
- Arrive with the same evidence the manager is using.
- Start correcting behavior before a formal coaching session.

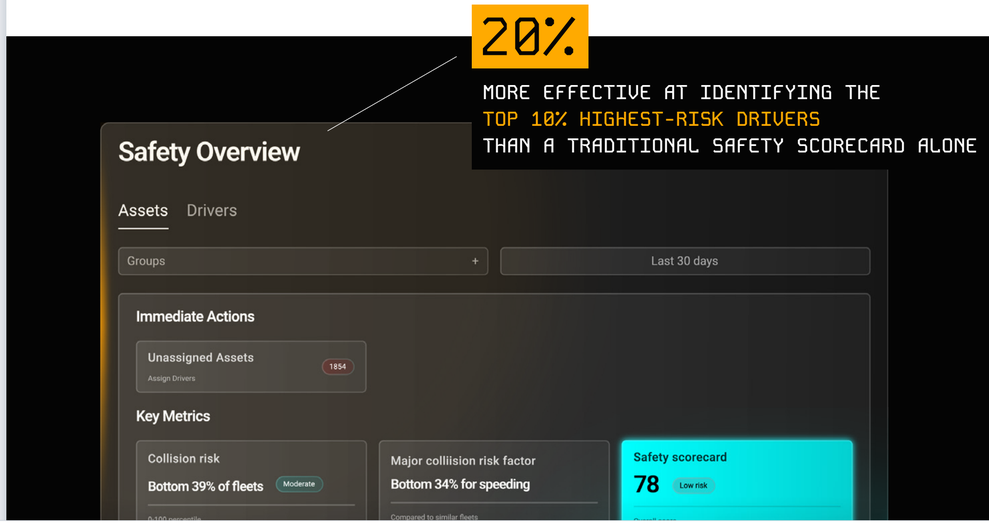


Safety Overview page

The Safety Overview Page brings key safety information into one dashboard for fleet and safety managers. It combines collision risk scores, high-risk driver identification, industry benchmarking and AI coaching insights, so managers can see where attention is needed without moving between multiple pages.

The page helps safety teams:

- See high-risk drivers in one safety view.
- Use Geotab's Collision Risk model to identify drivers with higher collision risk.
- Compare performance against comparable fleets.
- Review AI coaching insights in the same view.
- Prioritize action before risk turns into an incident.



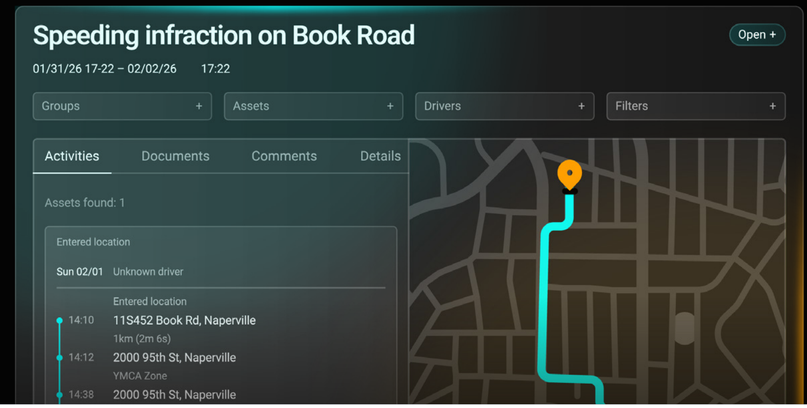
Investigations

Investigations gives fleets a structured place in MyGeotab to collect information after an incident, complaint or claim. GPS trip data, driver behavior events, exceptions, video footage and notes can be saved together in one case view.

By keeping the information together, Investigations saves time spent piecing together what happened after an event. When a follow-up call, insurance request or internal review happens, the evidence is already organized.

In each investigation, managers can:

- Create a structured incident case inside MyGeotab.
- Consolidate trip data, driver behavior events, exceptions and video.
- Keep notes and supporting evidence together.
- Reduce manual evidence gathering.
- Support faster review after incidents or claims.



Ford Insights in Collision Risk

Geotab's Collision Risk model helps identify drivers with higher collision risk using machine learning. With Ford Insights in Collision Risk, that analysis now extends to eligible Ford OEM-connected vehicles on the Ford Premium plan.

For mixed fleets, this means Ford-connected vehicles can be included in the same risk analysis as vehicles using Geotab GO devices.

The update helps safety teams:

- View driver and vehicle risk profiles across more of the fleet.
- Benchmark safety performance against similar fleets.
- Identify higher-risk drivers before an incident occurs.
- Prioritize coaching based on risk, not just recent events.
- Build a more complete safety program across mixed fleets.

> CHAPTER 3

Reduce fuel spend, track emissions and streamline ESG compliance

Fuel is one of the largest fleet costs, but too many problems are discovered only after the transaction is complete.

A questionable transaction may not appear until month-end reconciliation. A fuel purchase may not match the vehicle's engine type or tank size. When those details are buried in spreadsheets or disconnected systems, managers lose time they could have used to investigate.

The fuel and emissions updates in this guide help fleets catch unusual fuel activity sooner, understand consumption patterns faster and produce emissions reporting with less manual work.

Fuel Transaction Management

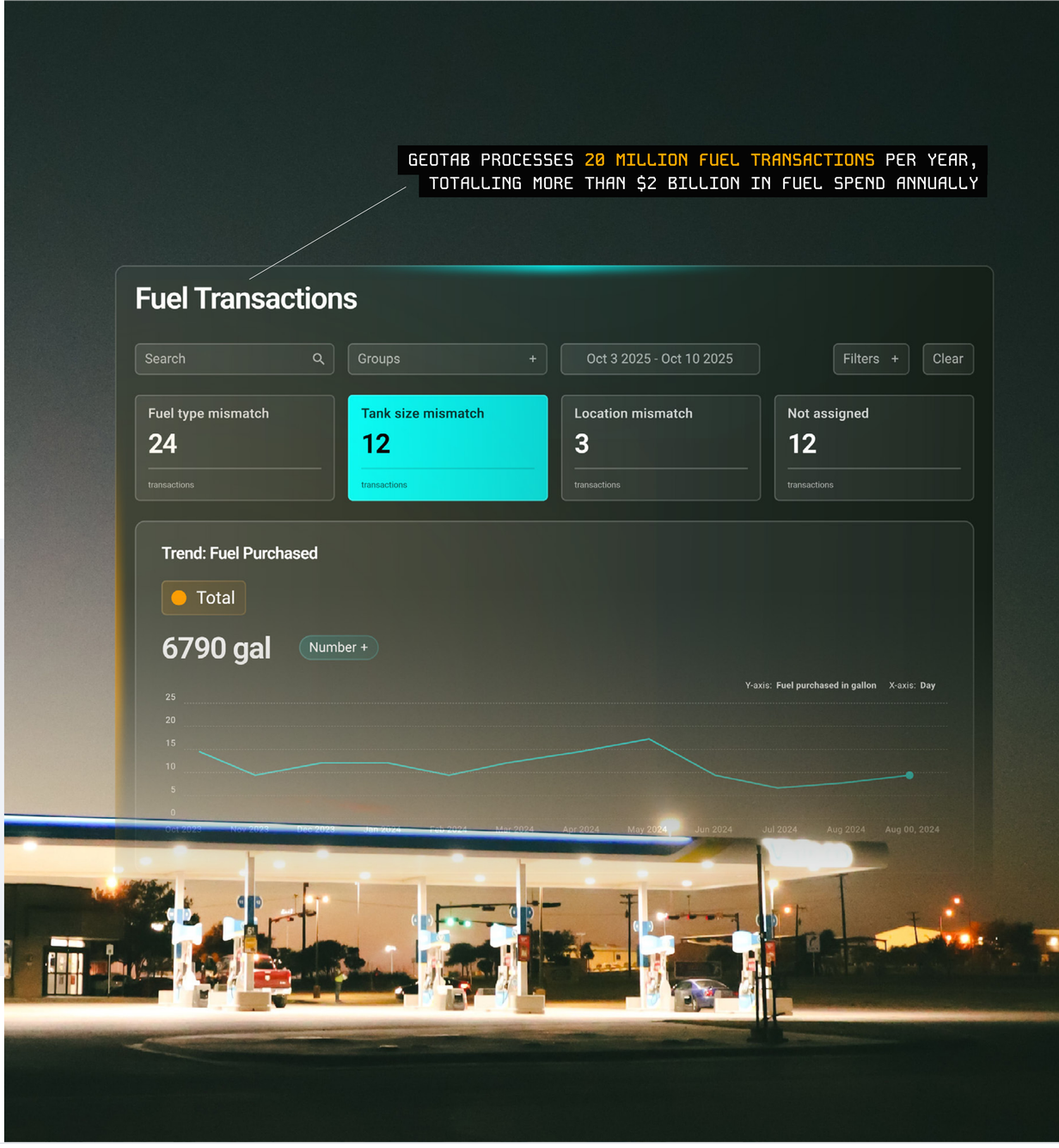
Fuel Transaction Management brings fuel card transactions into MyGeotab so fleets can review fuel purchases alongside vehicle location, engine type and tank capacity.

Instead of waiting for month-end reconciliation, managers can see potential transaction mismatches earlier and investigate them while the context is still recent.

Fuel Transaction Management helps fleets:

- Import fuel card transactions automatically from supported providers.
- Upload transaction data in bulk for other providers.
- Flag location mismatches, such as a vehicle not being near the pump.
- Flag fuel type mismatches when the fuel purchased does not match the engine.
- Flag tank size mismatches when the transaction volume exceeds tank capacity.
- Keep transaction review inside MyGeotab instead of a separate spreadsheet.

Legal note: The fuel transaction mismatch features are designed to help identify data anomalies for further investigation. They are not determinative of fraud or misconduct. All flagged transactions should be independently investigated before any action is taken.

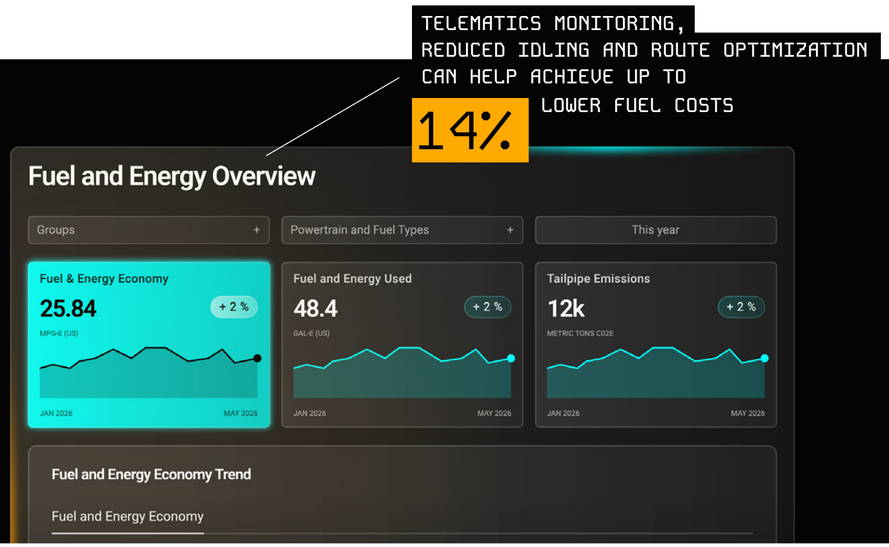


Fuel & Energy Overview page

The Fuel and Energy Overview Page gives fleet managers one place to review fuel and energy performance across their fleet. It brings fuel economy, energy economy, idling trends, fuel use and tailpipe emissions into a single dashboard.

From that dashboard, managers can:

- Compare fuel and energy performance across the fleet.
- Track idling, fuel use and emissions in one view.
- Spot top and low-performing vehicles.
- Identify efficiency opportunities sooner.
- Support fuel-cost reduction efforts.



Sustainability Overview Report

Sustainability reporting often turns into spreadsheet work that includes pulling fuel data, applying the right emissions factors and checking calculations before anything can be shared.

The Sustainability Overview Report does that work for you in MyGeotab. Fleets can see scope 1 CO^2-equivalent emissions for gas and diesel vehicles, including carbon dioxide, nitrous oxide and methane, with US EPA or UK DEFRA emission factors applied by region.

From MyGeotab, fleets can:

- See scope 1 CO^2-equivalent emissions.
- Include CO^2, N_2O and CH_4 for gas and diesel vehicles.
- Apply US EPA or UK DEFRA factors by region.
- Create a downloadable emissions report.

Vehicle	Period Start Date	Period End Date	Distance	Fuel Used	Fuel Economy	Idling Fuel
Gas Vehicle 1	Jan 01, 2025	Jan 31, 2025	981.67	267.24	27.22	88.19
Gas Vehicle 2	Feb 01, 2025	Feb 28, 2025	958.93	260.66	27.18	83.41
Gas Vehicle 3	Mar 01, 2025	Mar 31, 2025	270.69	74.27	27.44	23.02
Gas Vehicle 4	Apr 01, 2025	Apr 30, 2025	0.45	2.72	607.88	1.28
Gas Vehicle 5	May 01, 2025	May 31, 2025	812.30	223.22	27.48	73.66
Gas Vehicle 6	Jun 01, 2025	Jun 30, 2025	1109.58	370.36	33.38	140.74
Gas Vehicle 7	Jul 01, 2025	Jul 31, 2025	864.57	296.28	34.27	112.59
Gas Vehicle 8	Aug 01, 2025	Aug 31, 2025	949.31	324.56	34.19	120.09
Gas Vehicle 9	Sep 01, 2025	Sep 30, 2025	1071.12	344.76	32.19	120.67
Gas Vehicle 10	Oct 01, 2025	Oct 31, 2025	1051.07	323.14	30.74	113.10
Gas Vehicle 11	Nov 01, 2025	Nov 30, 2025	1152.63	361.64	31.38	126.57
Diesel Vehicle 1	Dec 01, 2025	Dec 31, 2025	1448.71	412.97	28.51	140.41
Diesel Vehicle 2	Jan 01, 2025	Jan 31, 2025	2272.44	553.97	24.38	132.95

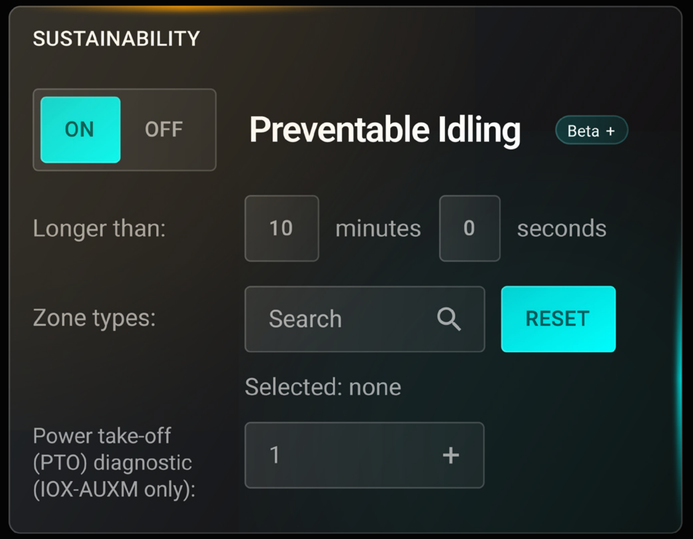
Preventable Idling Rule

Idling reports can be misleading when vehicles use power take-off equipment. A utility truck, construction vehicle or service vehicle may need to keep the engine running to power equipment while the vehicle is stationary.

The Preventable Idling Rule filters that activity from idling reports using IOX-AUXM inputs or engine diagnostics, so managers can focus on idle time that can actually be reduced.

With this rule, fleets can:

- Filter PTO activity from idling reports.
- Use IOX-AUXM inputs or engine diagnostics.
- Reduce false idling penalties for working vehicles.
- Focus on idle time that can actually be changed.



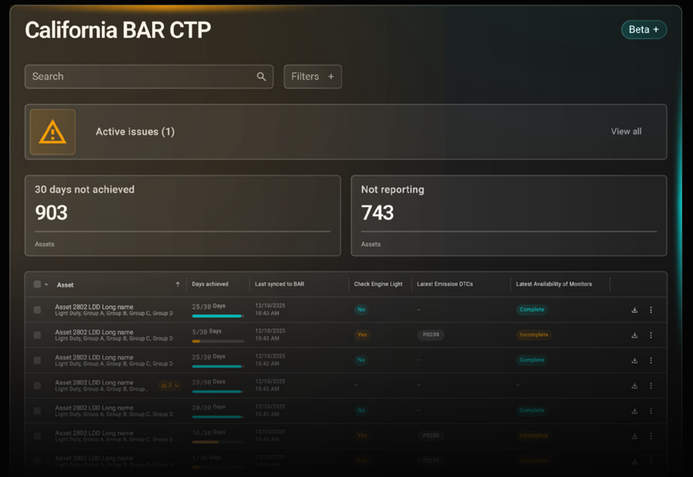
BAR CTP Compliance Dashboard

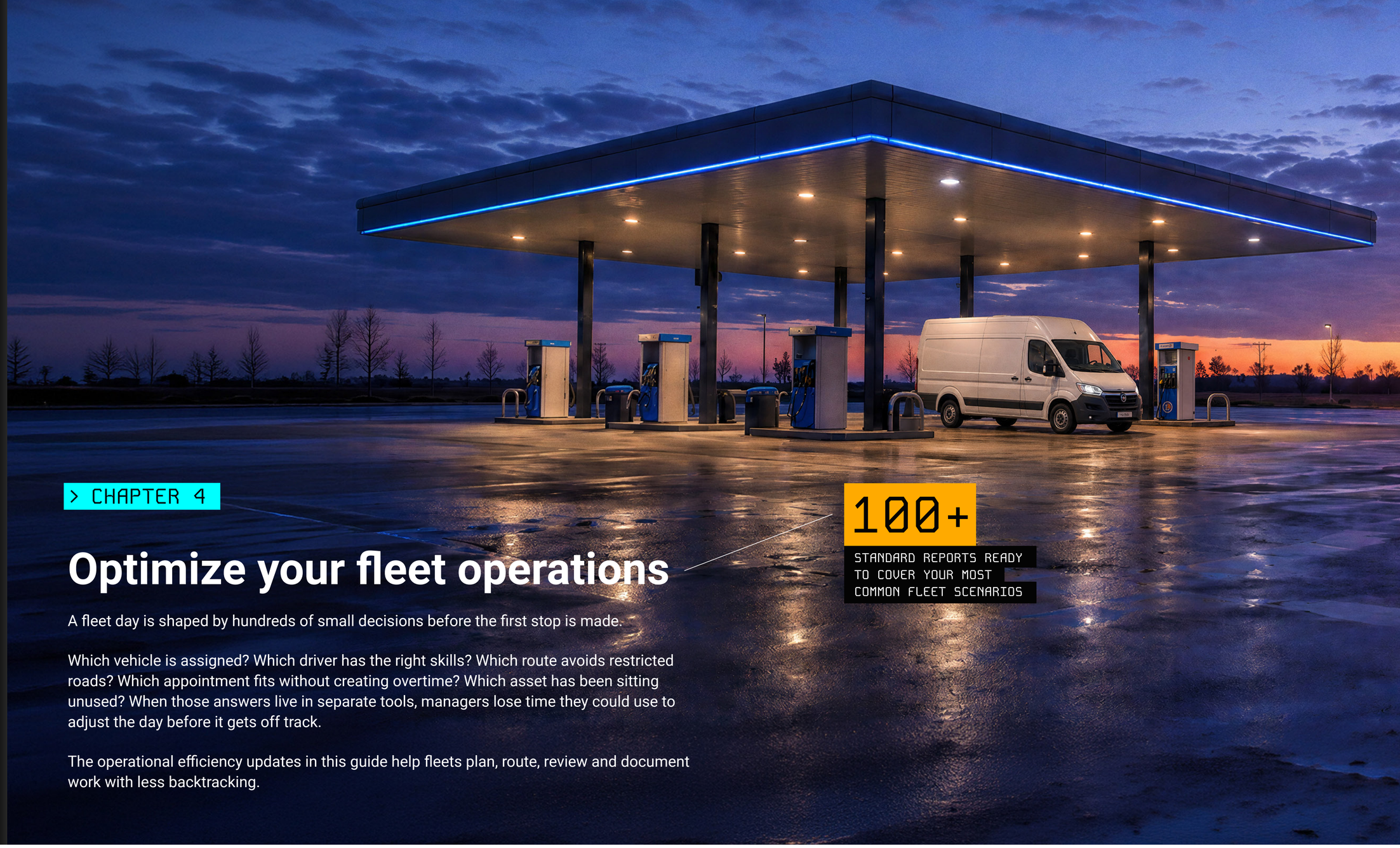
California government fleets need to track Bureau of Automotive Repair Continuous Testing Program requirements without losing time to manual status checks or unclear error messages.

The BAR CTP Compliance Dashboard gives those fleets a self-service hub in MyGeotab for reporting status, 30-day compliance windows and errors that need action.

From the dashboard, fleets can:

- See real-time reporting status.
- Track 30-day compliance windows.
- Review a plain-language Actionable Error Log.
- Submit vehicles for compliance through self-service workflows.
- Spot compliance issues sooner.





> CHAPTER 4

Optimize your fleet operations

100+

STANDARD REPORTS READY TO COVER YOUR MOST COMMON FLEET SCENARIOS

A fleet day is shaped by hundreds of small decisions before the first stop is made.

Which vehicle is assigned? Which driver has the right skills? Which route avoids restricted roads? Which appointment fits without creating overtime? Which asset has been sitting unused? When those answers live in separate tools, managers lose time they could use to adjust the day before it gets off track.

The operational efficiency updates in this guide help fleets plan, route, review and document work with less backtracking.

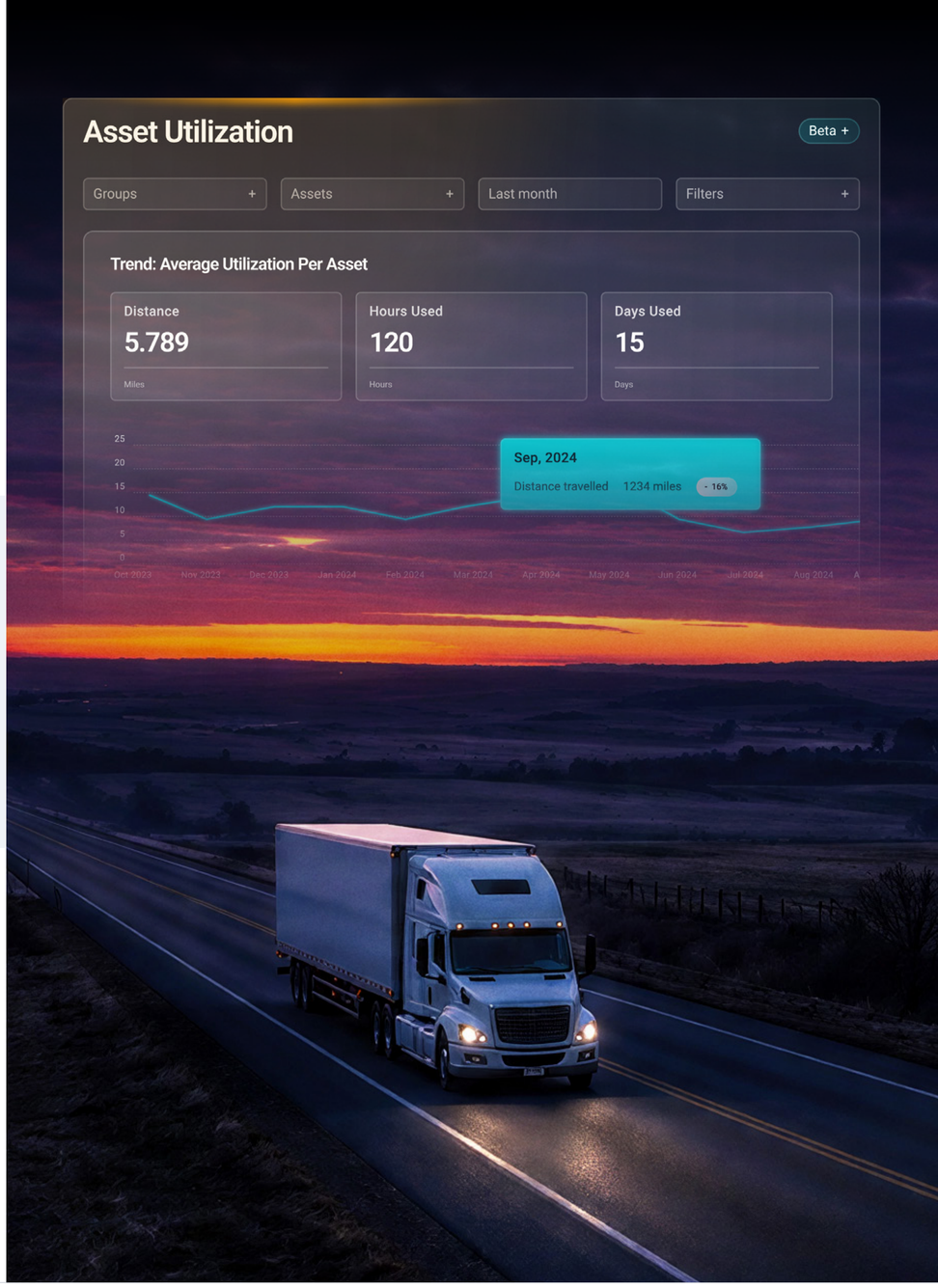
Asset Utilization

Unused assets create hidden costs. Overused assets create maintenance and replacement pressure. Fleet managers need a clear view of both before they make budget, rental or purchasing decisions.

Asset Utilization brings usage data into a native MyGeotab page, including days used, hours driven, distance traveled and idle versus drive time.

From the page, managers can:

- See days used, hours driven and distance traveled.
- Compare idle time and drive time.
- Review utilization by group.
- Track utilization trends over time.
- Identify underused or overused assets.



Trips History redesign

Recent trip activity appears as soon as the page opens. The redesigned Trips History page automatically loads the five recent trips and embeds synchronized video and high-speed replay on the trip card.

From Trips History, managers can:

- Open directly to recent trip activity.
- Watch synchronized video* with trip context.
- Replay trips at high speed.
- Filter by rules, asset types or events.
- Investigate trip activity faster.

* Available with qualifying hardware.

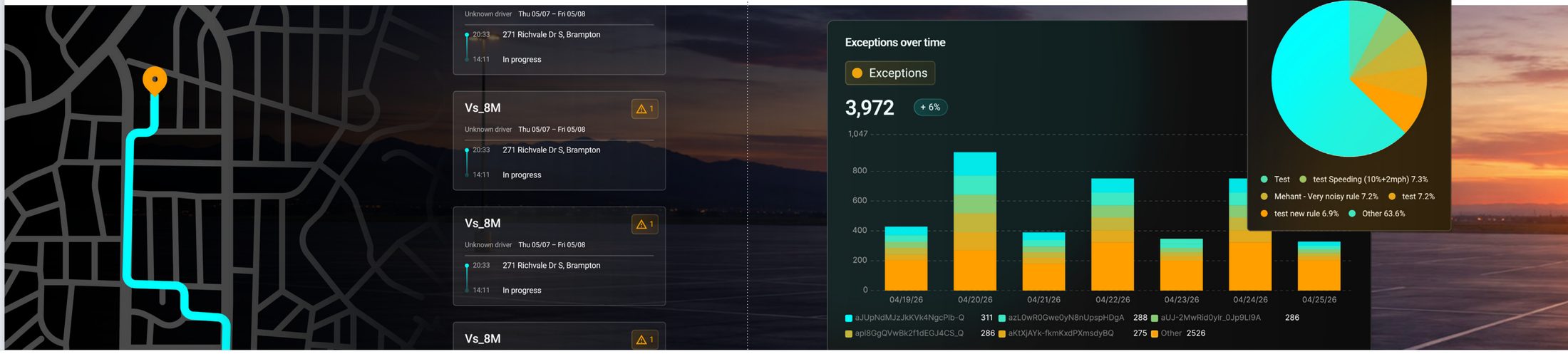
Events redesign

Event review is faster when the highest-impact activity is visible first.

The redesigned Events page, formerly Exceptions, automatically loads dynamic charts for high-impact safety events and uses side-by-side benchmarking to reveal outliers.

From the page, managers can:

- See high-impact safety events automatically.
- Use dynamic charts without manual setup.
- Compare drivers, vehicles or groups side by side.
- Find outliers faster.
- Focus review time on the events that need attention.



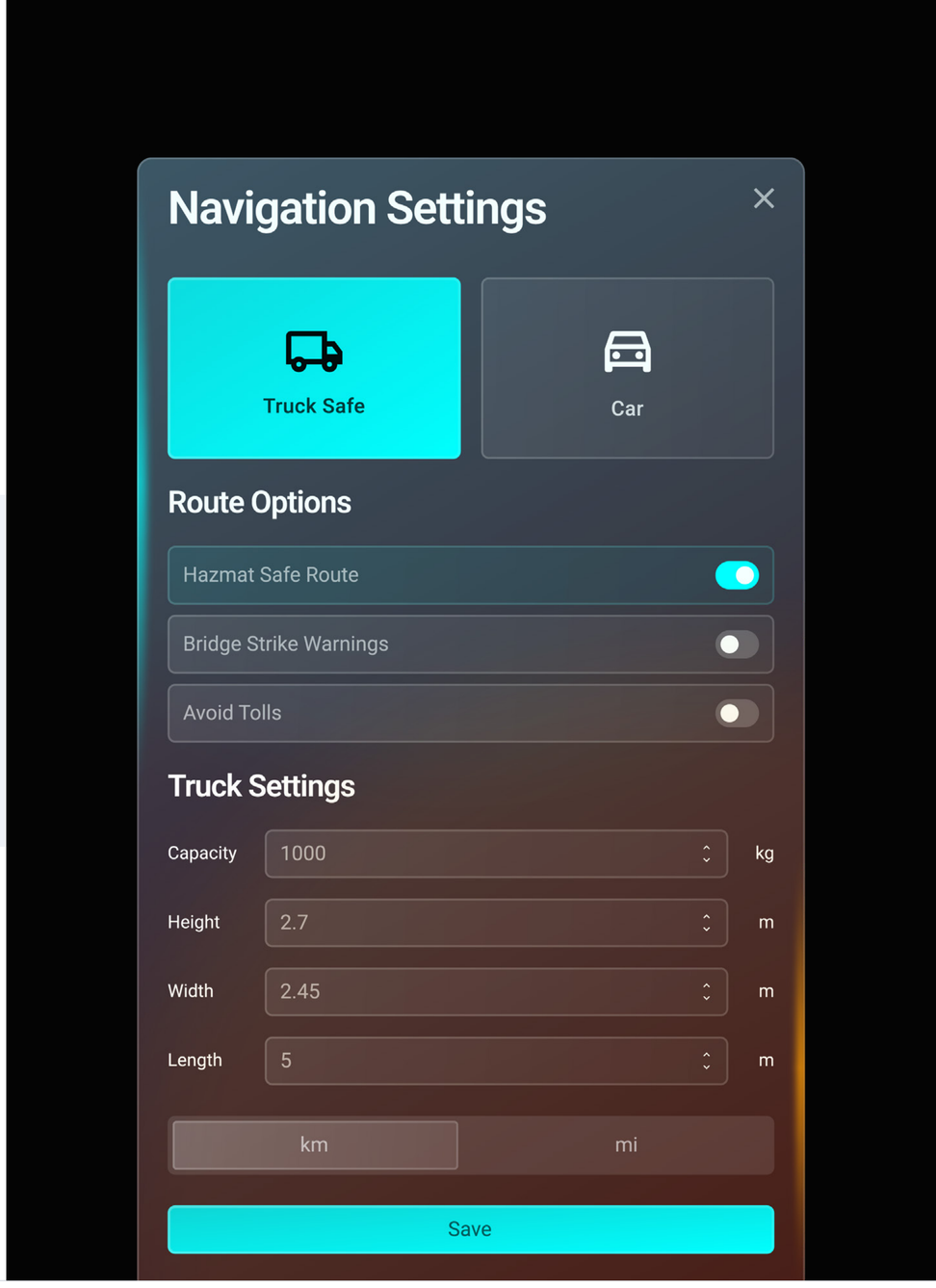
Geotab Navigation

Commercial vehicles cannot rely on the same routing logic as passenger cars. Trucks, buses and service vehicles need routes that account for low bridges, weight restrictions, hazmat zones and toll preferences before the driver leaves.

Geotab Navigation provides turn-by-turn routing built for commercial vehicles, helping drivers start with a route their vehicle can actually take.

With Geotab Navigation, fleets can:

- Provide turn-by-turn navigation for commercial vehicles.
- Avoid low bridges and weight-restricted roads.
- Account for hazmat zones and toll preferences.
- Support safer routing for heavy vehicles.
- Reduce last-minute reroutes and avoidable delays.



Routing and Optimization: Appointment Scheduling and Custom Forms

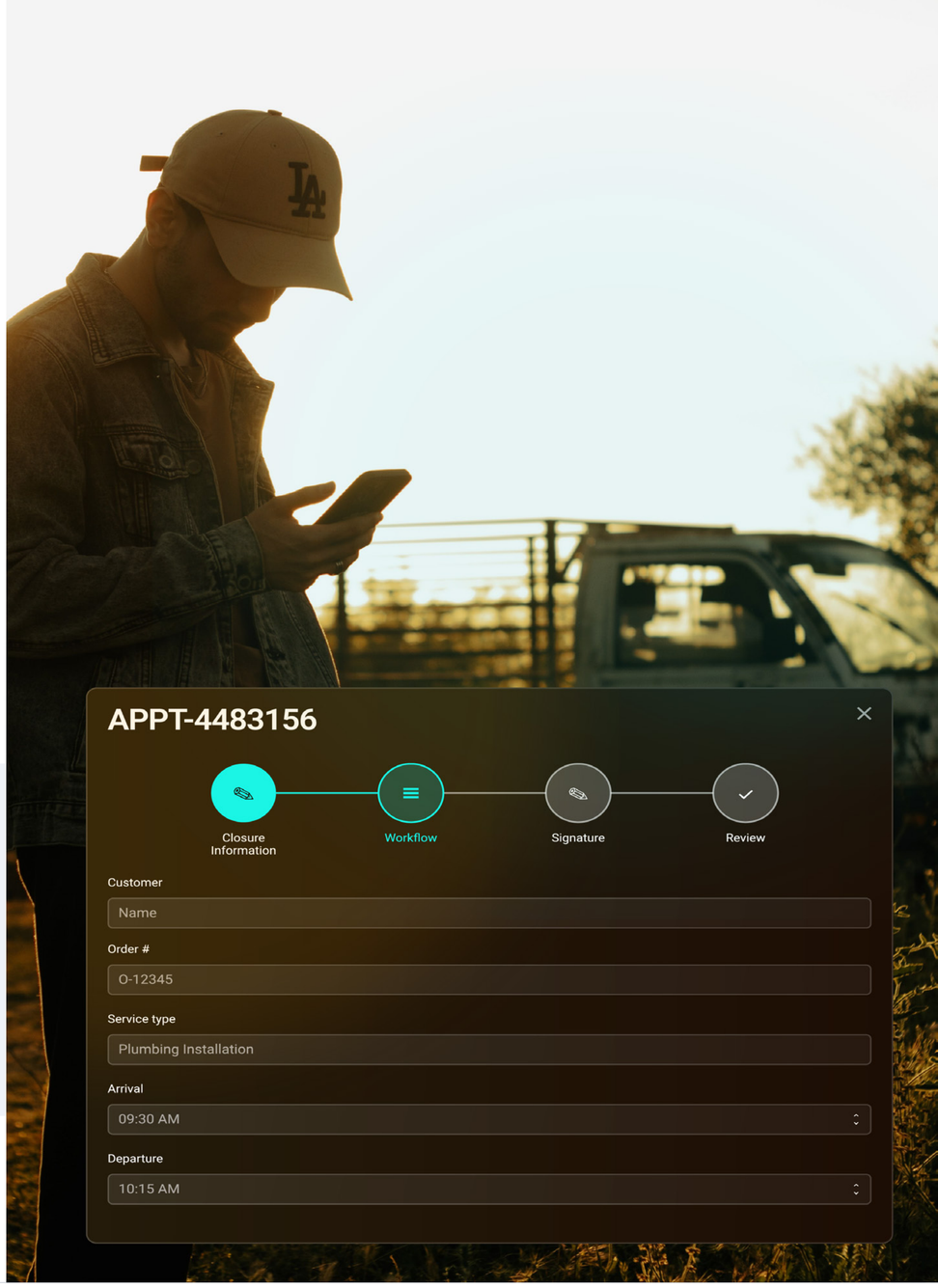
A schedule is easier to protect when you understand how a new appointment will impact the day, from planning through execution.

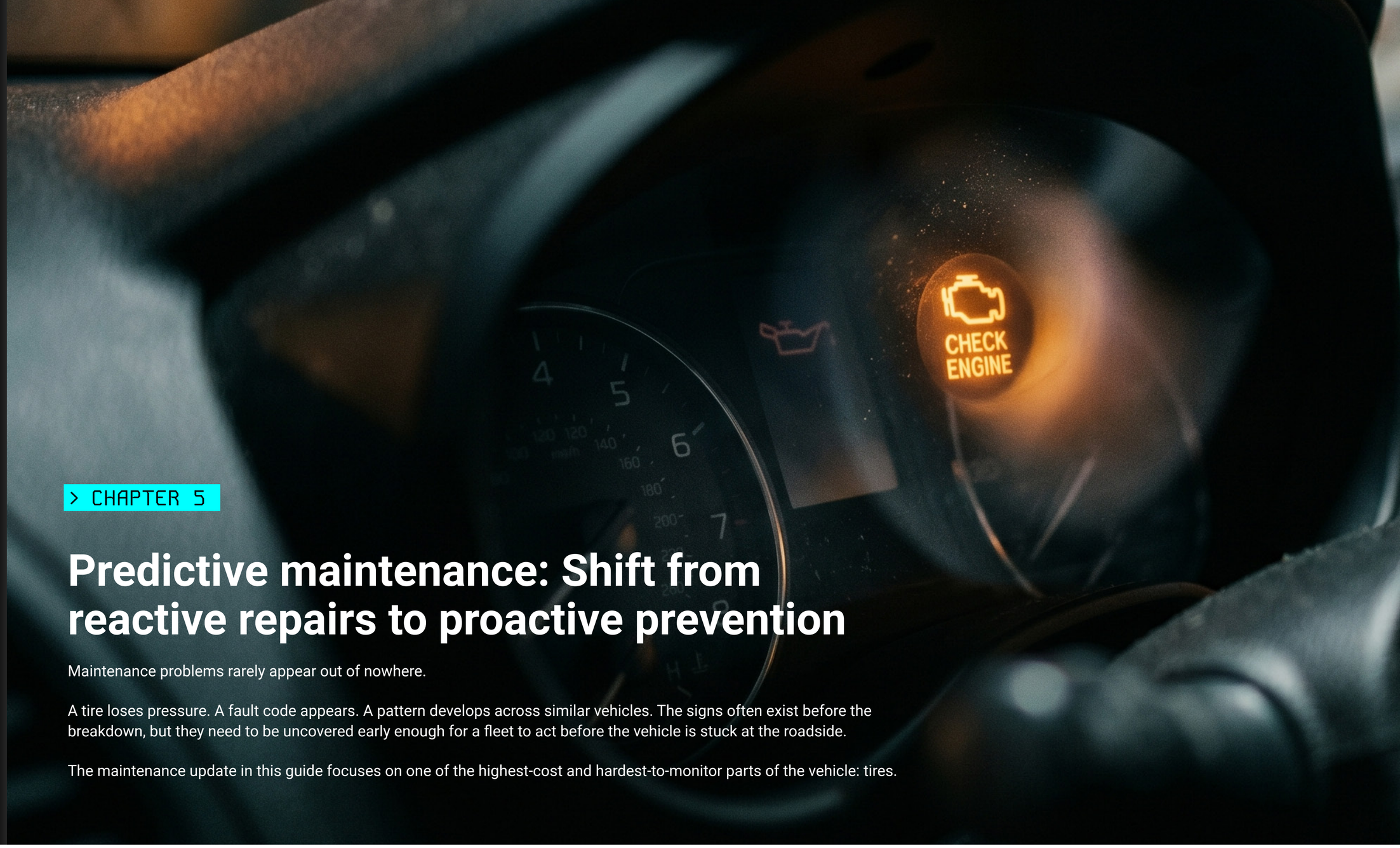
The new Appointment module in our Advanced Routing & Optimization app helps customer service representatives offer appointment options evaluated against existing routes and planned work. This helps them choose the option that fits most efficiently into the day.

Custom Forms helps field teams capture structured, job-specific information such as work performed, service details or inspection results while the work is being completed. This keeps that information connected to the job.

Together, these tools help fleets:

- Assign appointments into optimized routes at the time of booking.
- Consider existing routes and planned work when scheduling new appointments.
- Capture structured, job-specific information in the field.
- Keep that information connected to the appointment and job record.
- Reduce manual follow-up after the work is done.





> CHAPTER 5

Predictive maintenance: Shift from reactive repairs to proactive prevention

Maintenance problems rarely appear out of nowhere.

A tire loses pressure. A fault code appears. A pattern develops across similar vehicles. The signs often exist before the breakdown, but they need to be uncovered early enough for a fleet to act before the vehicle is stuck at the roadside.

The maintenance update in this guide focuses on one of the highest-cost and hardest-to-monitor parts of the vehicle: tires.

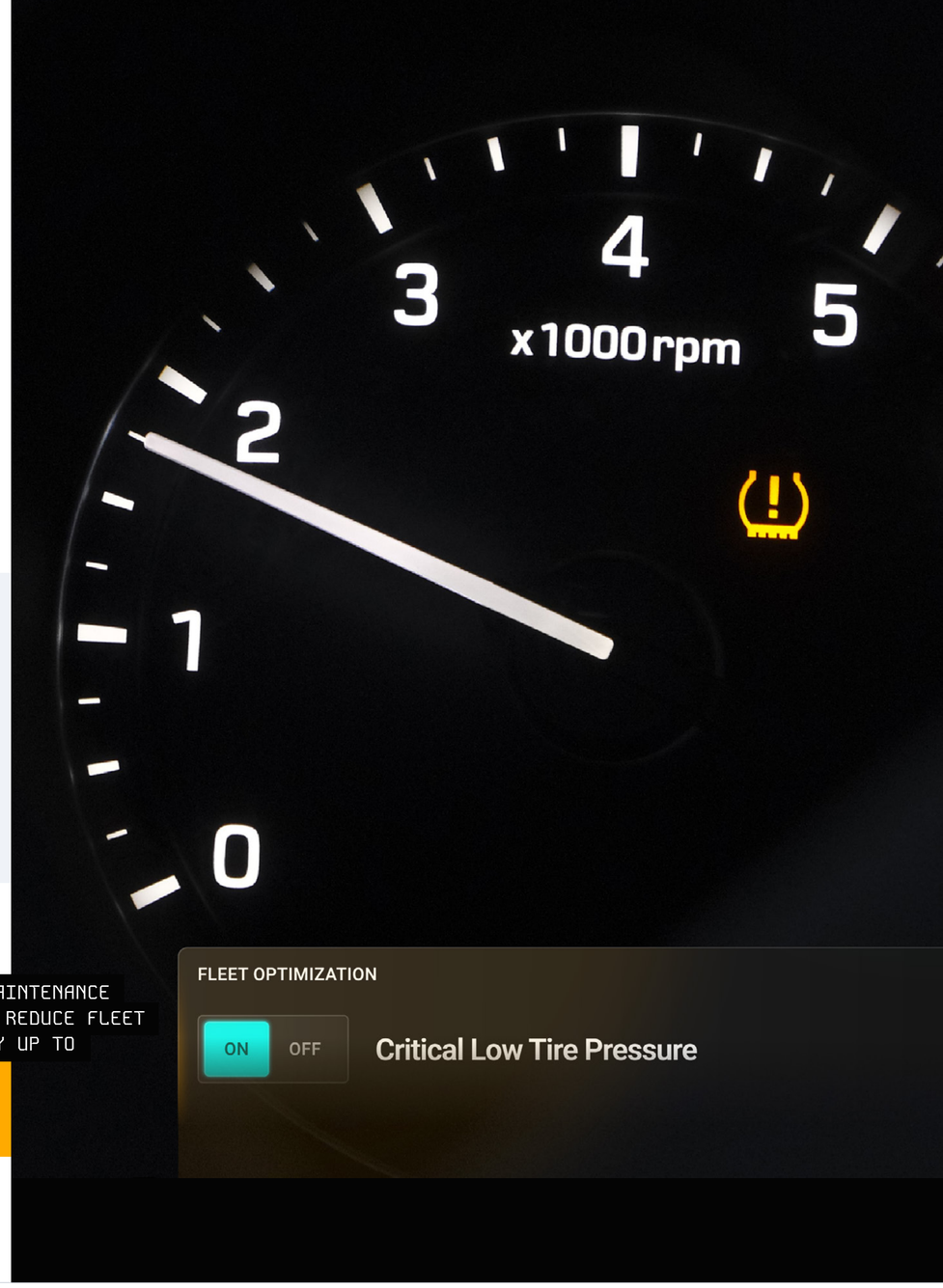
Critically Low Tire Pressure Detection

Fixed pressure thresholds can miss the full picture. Tire pressure changes with temperature, load and normal operating conditions, which can make simple threshold alerts too noisy or too late.

Critically Low Tire Pressure Detection uses machine learning to identify when a specific tire is genuinely at risk. When a critically low tire is detected, Geotab can automatically create a Work Request in Work Order Management, identifying the vehicle and affected tire.

The feature helps maintenance teams:

- Detect tire pressure decreases using machine learning.
- Set baselines at the individual tire level and vehicle type.
- Account for normal pressure variation.
- Identify the affected vehicle and tire.



PREDICTIVE MAINTENANCE SOFTWARE CAN REDUCE FLEET BREAKDOWNS BY UP TO

70%

Automated Work Requests from Custom Rules

Vehicle health alerts often sit in a dashboard until someone manually logs a repair ticket, creating delays between when a fault occurs and when maintenance begins.

Geotab's Work Order Management system gives fleets a built-in place in MyGeotab to track repair jobs, assign technicians and log service history. With this update, custom rules and vehicle exceptions – from engine fault codes to critically low tire pressure – automatically generate a Work Request directly in Work Order Management, moving issues straight from detection to the repair queue without manual data entry.

With automated work requests, maintenance teams can:

- Turn vehicle alerts into shop repair tickets instantly.
- Route fault codes directly to technicians before a breakdown happens.
- Cut repair delays caused by manual ticket creation.
- Keep a complete audit trail from fault detection to service completion.

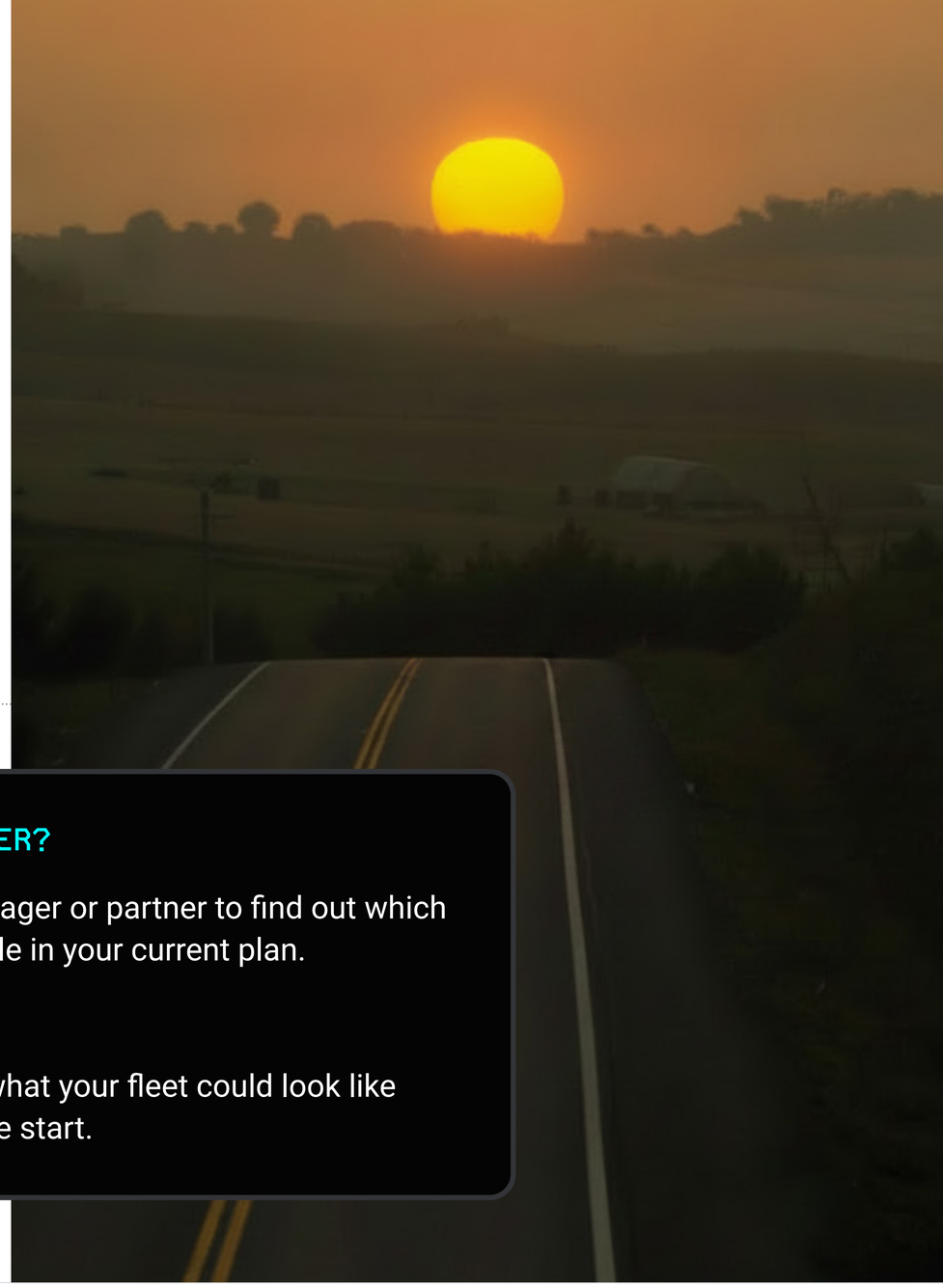
What's next for your fleet

Every challenge described in this guide is familiar to anyone who has managed a fleet for any length of time. These are not new problems. What's changing is how early they can be seen, and how quickly teams can act.

The updates in Signals 2026 Vol. 2 help fleet teams see what needs attention earlier, without adding more work. Across platform intelligence, safety, fuel, operations and maintenance, they bring useful information closer to the moment a decision needs to be made.

That is First Light in practice: better information sooner, so fleets can act before small issues become bigger ones.

If the challenges in this guide sound familiar, the capability to address them may already be available or arriving now.



Bring these new capabilities to your fleet

> ALREADY A GEOTAB CUSTOMER?

Connect with your account manager or partner to find out which of these capabilities are available in your current plan.

> NEW TO GEOTAB?

Talk to a fleet specialist about what your fleet could look like with intelligence built in from the start.

About Geotab

Geotab is a global leader in connected operations, video telematics and AI-powered insights. Trusted by more than 100,000 customers — from small and mid-size fleets to Fortune 500 enterprises and public-sector organizations, including the U.S. federal government — Geotab connects approximately 6 million vehicles and assets across all seven continents, processing 100 billion data points daily. Serving industries including transportation and logistics, construction, energy, utilities, field services, and beyond, Geotab's open platform and partner ecosystem unify safety, compliance, and operations in a unified system, powering smarter, more connected operations. With ISO/IEC 27001:2022, SOC2, FIPS 140-3 and FedRAMP authorizations, Geotab is able to meet the highest standards of data security, backed by strong customer support. Our mission: a safer, more efficient, and more sustainable world in motion.

To learn more, please visit **www.geotab.com** and follow us on **LinkedIn**.

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